



CHAIRMAN & PRESIDENT
LAND ASIA REALTY & DEVELOPMENT CORP.

CHAIRMAN
LAND ASIA GLOBAL PROPERTIES NETWORK

PRESIDENT & CEO
LAS VEGAS PROPERTY HOLDINGS, LLC

LICENSES

Professional Real Estate Consultant, PRC# 079
Philippines
Professional Real Estate Appraiser, PRC# 8346
Professional Environmental Planner, PRC#1230
Professional Real Estate Broker, PRC#00001759
Philippines
Professional Real Estate Broker License,
DRE# 55622 USA
Accredited PRC Real Estate Lecturer and
Speaker, PRC No. 00176
Licensed Financial Planner, No. 820095- U.S.A.

CONTACT INFO



Land Asia Realty & Development Corp
Unit 4 Grnd Flr. Geson Bldg.,
Jakosalem St., Cebu City, Philippines



254 6073 / 254 4049 / 253 8739
0917 626-3205 Cebu



rickinlandasia@gmail.com



www.landasia.ph

CURRICULUM VITAE

CONSULTANT

DR. RIC N. INTING

PHD, CIPS, REC, REA

EDUCATIONAL

2019

Doctorate Degree-Doctor of Philosophy (PhD), Doctor in Transformational Leadership

Northwestern Christian University (NCU)

9438 U.S. Highway 19N #117, Port, Richey, Florida 34668, U.S.A.

2019

Doctorate Degree- PhD, Doctor of Humanities (Honoris Causa) and Business Leadership

Northwestern Christian University (NCU)

9438 U.S. Highway 19N #117, Port, Richey, Florida 34668, U.S.A.

1988-1990

Master in Management, Major in Business Management (MMBM)

University of San Jose-Recoletos, Cebu City, Philippines

1980-1985

Bachelor of Science in Commerce Major in Accounting

University of San Carlos, Cebu City, Philippines

1998

Certificate of Registration Course (Real Estate Management)

Real Estate Institute of New South Wales, Sydney, Australia

Property Management Course

Conducted by the Training & Development Unit of The
Real Estate Institute of NSW.

2002

Passed Pre-Licensing Examination - 93% for General Exam, 90% for State Law, as a requirements for 90 hours Real Estate Principles, Practices, Procedures, Law of Ethics sponsored by American Career Institute, Nevada School of Real Estate in Las Vegas, Nevada

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Passed Pre-Licensing Examination - 93% for General Exam, 90% for State Law, as a requirements for 90 hours Real Estate Principles, Practices, Procedures, Law of Ethics sponsored by American Career Institute, Nevada School of Real Estate in Las Vegas, Nevada

AWARDS & ACHIEVEMENTS

Awarded TOP Elite Broker from Fil-Invest Land

Received a Brand New Mx Lancer in 2000

Golden Globe Awards for Filipino Achiever for Outstanding & Significant Achievement 2016

Awarded as a Member of Multi-Million Dollar Producer of Vision 1 Real Estate of Nevada.

Awarded as TOP Broker of Aboitiz Land Inc. of its Molave Highlands Project in Consolacion, 2001

Land Asia awarded as TOP Elite Broker for Corona Del Mar Project in 1999.

Awarded as TOP Broker for CSMG Project in Cebu in the year 1998-2002

Awarded as one of the TOP Broker of Ayala Land Inc. of its Ayala Heights Subdivision, Cebu City in 2001.

Awarded as Broker of Commonwealth Estate Corp. of its VDR,GBA projects last December 20, 1999.

Received an Outstanding Leadership Award from Las Vegas Phil-Am Lions Club, last August 25, 2007, Gold Coast Hotel Casino, Flamingo Road, Las Vegas, Nevada, U.S.A.

Received an Outstanding Leadership Award from Las Vegas Phil-Am Lions Club last September 21, 2006, Las Vegas, Nevada

Received Mayor's Commendation from Mayor Oscar Goodman, for the **2007 Las Vegas Heldomorado Parade and Continuing Public** Service to the Citizens of Las Vegas, Nevada

Received an Award of Recognition from Las Vegas Phi-Am Lions Club for heading the yearly fund raising campaign while spreading The Holy spirit to the citizens of Las Vegas, Nevada in 2005-2007

2003

Passed Real Estate Broker's Examination in March 2003, Las Vegas, Nevada.

2005

Passed and Awarded Certified International Property Specialist (CIPS) designation of National Association of Realtors (NAR) of worldwide referral network of Elite Global Real Estate Practitioners at the NAR's Midyear Legislative Conference & traded Expo in Washington D.C. U.S.A

2012

Passed Real Estate Consultant Examination, conducted by Professional Regulation Commission (PRC) last December 12, 2012 for written examination and January 19, 2013 for the Revalida (Thesis oral defends). Awarded 5th Placer for the Nationwide Real Estate Consultant Examination with average ratings of 79.8% grade.

PUBLIC LECTURE DELIVERED

2019 Sept 8 & 9

Conduct Real Estate Investment Training held at Shinjuku, Tokyo Japan

2019 August 24

Conduct Real Estate INVESTOR'S EVENT, sponsored by New Nordic Group in partnership with Land Asia Global Properties Network, held at Harold Hotel, Gorordo Avenue, Cebu City

2017 October 19

Real Estate Code of Ethics Seminar, sponsored by Land Asia Institute Philippines during Land Asia National Convention, attended by more than 120 Land Asia Property Consultants was held at Sacred Heart Center, Cebu City, Philippines.

2017 June 7

Certified Condominium Specialist (CCS) sponsored by Land Asia Institute Philippines, attended by almost 70 Land Asia Property Consultants, was held at Land Asia Training Room, D. Jakosalem St. Ramos, Cebu City, Philippines

2016 December 14

Effective Commercial Listing Techniques, sponsored by Land Asia Realty & Development Corp. from 1:00Pm-5:00PM was held at Land Asia Conference Room, D. Jakosalem St. Ramos, Cebu City. Philippines.

2016 October 18

General Real Estate Brokerage Seminar, sponsored by Land Asia Realty & Development Corp., D. Jakosalem St., Cebu City, Philippines

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2016 September 16

The Essential of International Real Estate, sponsored by Land Asia Realty & Development Corp. attended by more than 150 Land Asia Property Consultants, it was held at Land Asia Conference Room, D. Jakosalem St., Ramos, Cebu City

2017 February 20-22

Conducted Real Estate Investment Seminar, In cooperation with Chamber of Commerce and Filipino Business Community, attended by more than 40 Realtors, Insurance Agents, Brokers, it was held in Seattle, Washington, USA

2017 February 8-9

One of the speaker during Investors Event attended by more than 60 Business owners and investors, sponsored by Angels ventures and Crowd Funders in Las Vegas, Nevada USA.

2014 October 25

Real Estate Brokerage Principles and Practices, Real Estate Broker's Review, last October 25, 2014, venue: Sacred Heart Center, Jakosalem St. Cebu City, sponsored by Cebu Real Estate Brokers Board (CEREB)

2014 October 26

Condominium Concepts, Real Estate Broker's Review last October 26, 2014. Venue: Sacred Heart Center, Jakosalem St., Cebu City, sponsored by Cebu Real Estate Board (CEREB).

2014 October 7

Effective Selling Techniques, Sales Conference and General Assembly of Land Asia Global Properties Network, last October 7, 2014, Sacred Heart Center, Jakosalem St., Cebu City. Sponsored by: Land Asia Realty & Development Corp.

2014 October 3

Online Marketing Seminar, Land Asia Global Properties Network sales training, last October 3, 2014, Venue: Land Asia Training Room, Jakosalem St., Ramos, Cebu City.

2014 September 26

General Real Estate Brokerage Seminar, Land Asia Global Properties Network, last September 26, 2014, Venue: Land Asia training room. Jakosalem St., Ramos, Cebu City.

2014 September 12

Condominium Selling Techniques for Investors, All Land Asia Property Consultants, last September 12, 2014, at Land Asia Training Room, Jakosalem St., Ramos, Cebu City.

2014 August 29

The Impact of 2015 Asean Integration to Real Estate Practitioners, attended by Licensed Real Estate Brokers, Licensed Real Estate Appraisers and Salespersons, sponsored by Land Asia Realty & Development Corp. last August 29, 2014, Land Asia Training Room, Jakosalem St. Ramos, Cebu City.

He received an award of appreciation from NAR-USA for the completion of workbook studies leading to the Designation as Certified International Property Specialist (CIPS) in 2005.

Certificate of Registration Course (Real Estate Management) from Real Estate Institute of New South Wales, Sydney Australia in 1998

Passed Pre-Licensing Examination, 93% for the General Exam, 90% for the State Law, as a requirements for 90 hours Real Estate Principles, Practices, Procedures, Law of Ethics sponsored by American Career Institute, Nevada School of Real Estate in Las Vegas, Nevada 2003.

Passed Real Estate Brokers Examination, Conducted by PSI Examination Services in Las Vegas, Nevada for National & State Examination in 2003

Passed (GRI) Graduate Realtors Institute, Professional Standards conducted by Greater Las Vegas Association of Realtors and the Nevada Association of Realtors (NAR) during 12th Annual Reports Rally at the Stardust Hotel Convention Center, Las Vegas Boulevard, Las Vegas, Nevada, in March 21-22, 2002.

Received an Award of Completion during the Real Estate Auction Management Seminar was held at Gazebo Parramata Hotel , Conference Center, Parramata City, New South Wales, Sydney, Australia.

2013 August 28

The Secret of Success in Real Estate, sponsored by Land Asia Institute, attended by 45 real estate agents, was held at Land Asia Training Room, Cebu City.

2013 August 9

General Real Estate Brokerage Seminar, attended by 48 real estate agents, sponsored by Land Asia Realty & Development Corp., was held at Land Asia Training Room, Ramos, Cebu City, Philippines

2013 July 26

Real Estate Online Marketing Seminar, sponsored by Land Asia Global Properties Network, attended by 40 real estate agents was held at Land Asia Training Room, Cebu City, Philippines.

2013 July 19

Conducted Real Estate Industry Briefing to the students of Masters in Real Estate Management, from Southwestern University- Graduate School, headed by Prof. Sunshine Hoyo.

2013 July 9

Effective Condominium Selling Technics, sponsored by Land Asia, attended by 62 real estate agents, was held at Land Asia Training Room, Ramos, Cebu City, Philippines

2013 June 21

Jump Start Real Estate Training raising the BAR, sponsored by Land Asia Global Properties Network, attended by 52 real estate agents was held at Land Asia training Room, Ramos, Cebu City, Philippines.

2013 April 26

Personality Development Seminar for Real Estate Agents, sponsored by Land Asia Institute Philippines, attended by 38 real estate agents, held at Land Asia Training Room, Cebu City, Philippines.

2013 February 15

Effective Real Estate Training for new real estate agents, sponsored by Land Asia Global Properties Network, attended by 53 real estate agents held at Sacred Heart Center, Cebu City.

2013 January 25

Real Estate Financial Economics, sponsored by Land Asia Institute Philippines, attended by 35 real estate agents in preparation to Real Estate Brokers Examination, held at Land Asia Training Room.

2012 November 10

How to Make an Effective Listing Presentation Seminar, sponsored by Land Asia Global Properties Network, attended by 49 real estate agents, held at Sacred Heart Center, Cebu City, Philippines.

FURTHER TRAINING

2019 Sept 2-4

International Real Estate Conference (IREC) 2019, held at International Convention Center PAMIR Grand Prince Hotel New Takanawa, Tokyo, Japan

2017 October 24-27

Chamber of Real Estate Builders Association (CREBA) National Convention, held at SMX Convention Center, Davao City, Philippines.

2017 September 28-29

26th Visayas Area Business Conference, with the Theme: **“Connecting Ideas, Connecting Economies”**, held at Waterfront International Convention Center, Lahug, Cebu City, Philippines.

2017 August 25-28

Alliance of Real Estate National Association (ARENA) International Convention with the Theme: **“Making Friends-Connecting Business”**, it was held at Berjaya Times Square Hotel, Kuala Lumpur, Malaysia.

2017 April 13-15

Insiders Investors Workshop Training, sponsored by Fortune Builders, it was held at Green Valley Ranch Hotel Casino, Henderson, Nevada, USA

2017 March 17

Technology Seminar entitled “ Boost Your Business” sponsored by Facebook and Association of Entrepreneurs/Business owners in America in cooperation with Nevada Economic Development, it was held at the Enclave Building, Eastern Avenue, Las Vegas, Nevada USA.

2016 25-29

Alliance of Real Estate National Association (ARENA) 1st International Convention it held in Bangkok, Thailand.

2008 April 16

Understanding The Las Vegas Marketplace – Housing market Analysis for Real Estate Professional, sponsored by The Nevada Real Estate Commission, Las Vegas, Nevada

2008 April 14

Ethics for the Real Estate Professional, Conducted by Steven Kitnick Seminar, LLC Las Vegas, Nevada, U.S.A.

2017 November 11&12

PhilRES 2nd National Convention with the Theme: **Climate Change Adaptation: Reinventing The Real Estate Industry**, held at Waterfront Hotel Casino, Cebu City, Philippines.

2017 October 11-15

Philippines Association of Real Estate Board (PAREB) 57th National Convention, with the Theme: **“Transforming Challenges into Opportunities”** it was held at ROYCE HOTEL CASINO, Clark, Pampanga, Philippines

2017 September 12-20

The 14th China-ASEAN Trade Mission, Nanning China and the 13th China-ASEAN Business and Investment Summit, held at Nanning International Convention Center, Nanning China.

2017 April 28-30

Realty One Group Real Estate Summit-National Convention & Training, held at Palms Hotel Casino, Las Vegas, Nevada, USA

2017 April 10-13

PHILFEST 2017 in Tampa Florida, attended by more than 10,000 Filipino American, Land Asia Global Properties Network helping providing funds for Gawad Kalinga project thru real estate marketing activities, it was co-sponsored by Philippine Cultural Federation Inc, (PCFI) in Tampa, Florida, USA

2017 March 10-14

Millionaires Training Workshop sponsored by Success Resources America, it was held at Alexis Park Hotel, Las Vegas, Nevada, USA.

2006 June 16-19

Leadership Training Seminar, Sponsored by Lions Club International, was held in Ramada Inn, Tonopah, Nevada, U.S.A

2008 April 17

Completing the Listing Contract Workshop, sponsored by Americana School of Real Estate, & Prudential American Group, LLC, Las Vegas, Nevada

2008 April 12

Buyer and Seller Agency In Nevada, sponsored by Greater Las Vegas Association of Realtors (GLVAR), 1750 Sahara Ave., Las Vegas, Nevada

2008 April 11

What Every Licensee Should Know 2008, sponsored by Greater Las Vegas Association of Realtors (GLVAR), 1750 Sahara Ave., Las Vegas, Nevada

2008 April 8

What's fair In Housing?? Real Estate Ethics, conducted by Arens and Arens Inc. Liberty Realty 2920 S. Durango, Las Vegas, Nevada

2007 November 12-15

National Association of Realtors (NAR) National Convention, Venetian Hotel Casino Convention Center, Las Vegas, Nevada, U.S.A.,

2006 March 15

Nevada Law & Legislation Seminar, sponsored by Greater Las Vegas Association of Realtors (GLVAR) Las Vegas, Nevada

2006 March 9

General Agency-Who's Liable? Seminar, Sponsored by J.C. Melvins Seminar, Inc. Las Vegas, Nevada, U.S.A.

2006 January 26

Effective Commercial Listing Techniques, sponsored by Southern Nevada School of Real Estate, conducted by KAPLAN Professional Schools, Las Vegas, Nevada, U.S.A.

2005 August 25

Commercial Real Estate Seminar, sponsored by Commercial Alliance of Las Vegas

2005 March 23-25

Attend Realtors Rally Convention sponsored by Greater Las Vegas Association of Realtors (GLVAR) held at Grand Convention Center, Las Vegas, Nevada, U.S.A.

2004 Nov. 28

Essential of International Real Estate –CIPS sponsored by NAR, Orlando Florida, U.S.A

2004 April 12

Essential of International/ Europe Real Estate Seminar, Sponsored by CIPS, venue at Stardust Hotel Casino, Las Vegas Nevada.

2004 April 14

Asia Pacific & International Real Estate Seminar Sponsored by CIPS

2008 April 9

Writing and Presenting the Purchase Agreement, conducted by Jimmy Dague, Nevada Real Estate Commission, Las Vegas, Nevada

2008 February 21

Law & Legislative Update 2007, Conducted by Kaplan Professional School of Nevada, 3900 Paradise Road, Suite # 200, Las Vegas, Nevada 89108

2006 May 15-20

Mid-year Legislative Meetings & Trade Expo 2006, sponsored by National Association of Realtors (NAR) was held at Marriott Wardman Park & Omni Shoreham Hotel, Washington DC, U.S.A.

2006 March 11

Fair Housing Sales Seminar, sponsored by Greater Las Vegas Association of Realtors (GLVAR) Las Vegas, Nevada

2006 February 11

Broker Management Course/Risk Management, sponsored by Greater Association of Realtors (GLVAR)

2006 January 30

Built to Suit-Property Management Seminar, Sponsored by Southern Nevada School of Real Estate, conducted by KAPLAN Professional Schools, Las Vegas, Nevada, U.S.A.

2005 April 20

MLX exchange, CMA Seminar sponsored by Greater Las Vegas Association of Realtors.

2004 Nov. 27-31

National Association Of Realtors(NAR) Convention was held in Orlando, Florida.

2004 August 24

MLX Hands On Course, Sponsored by Greater Las Vegas Association of Realtors

2004 April 13

America & International Real Estate Seminar, Sponsored by CIPS

2004 April 15

Investment & Financial Analysis Seminar Sponsored By CIPS

2004 March 24

What Every Licensee needs to know Seminar
sponsored by GLVAR

2004 February 23

1031 Exchange Seminar Sponsored by GLVAR

2003 May 23

Navigating Programs in Real Estate business
sponsored by GLVAR

2003 May 20

Introduction to Fair Housing Law sponsored
by GLVAR

2002 March 21-22

**Passed (GRI) Graduate Realtors Institute,
Professional Standards conducted** by Greater
Las Vegas Association of Realtors and The Nevada
Association of Realtors during 12th Annual Realtors
Rally at Stardust Hotel Convention Center, Las
Vegas Boulevard, Las Vegas, Nevada.

Feb. 2001

Certified International Property Specialist (CIPS),
Sponsored by: Greater Las Vegas Property
Specialist, Expand, Association of Realtor (GLVAR),
Market Globally Sahara Avenue, Las Vegas, Nevada

2000 Oct.20-25

Breakthrough Selling Cebu Plaza Hotel,
Sponsored by Aboitiz Land By: Salesman
Training Center

1998 July 2 Real

Estate Appraisal Shangrila Hotel, Hongkong

June 18

Real Estate Auction Management Seminar
Gazebo, Parramata Hotel, Conference Center,
Parramata City, New South. Wales, Australia

May-June26

**Certificate of Registration Real Estate
Management** Real Estate Institute, Sydney New
South Wales, Australia

1996

How to Qualify Buyers Ayala Land Inc.

Jan.16-18

Effective Marketing Approach
Commonwealth Estates Inc.

2004 March 16

Do You Pass Ethics Test? Seminar sponsored
by GLVAR

2003 Dec 16-19

**2nd Global Convention of National Federation
Filipino American (NAFFAA)** was held in
Philippines International Convention Center
(PICC) in Manila, Philippines.

2003 May 22

Introduction to Real Estate Ethics and Law
sponsored by GLVAR

2003 May 19

**Introduction to Multi Listing Service and Realtors
Org.** sponsored by GLVAR.

2002 March 13

Business Training Seminar, Conducted by Lifewin,
Inc. **Get Motivated 2002**, Dynamic Speaker: Mr.
Tom Hopkins To Increase Productivity Income
America's No. 1 Real Estate Sales Trainer Mr. Peter
Lowe, Mr. Zigler, Cox Pavilion, UNLV, 4505, South
Maryland, Las Vegas, Nevada

2001 April 23-24

Selling Skills Seminar Laguna Garden Café
Sponsored by Ayala Land Inc.

June 28-30

Entrepreneurs Cooperative Workshop Seminar
Mandarin Hotel, Orchard St. Sponsored by:
International Cooperative, Singapore

June 15

Procedural Property Mgt. Ray White Real Estate
Int'l Gold Coast, Queensland, Australia

May 26

Negative Gearing Seminar MIRVAC Group Dev't.,
Blacktown Workers Club Blacktown, NSW, Australia

May19

Powerful Property Management Negotiator
Real Estate Institute, Sydney New South Wales,
Australia

1998 Oct. 18-20

Environmental Impact Assessment Seminar
Sunserve Consultancy Resources Land Bank of the
Philippines

MEMBERSHIP

- ▶ Greater Las Vegas Association of Realtors (GLVAR)
- ▶ Nevada Association of Realtors (NVAR)
- ▶ Certified International Property Specialist (CIPS) Designee
- ▶ Graduate Realtors Institute (GRI)
- ▶ Cebu Realtors Board (CEREB-PAREB)
Past Director
- ▶ Graduate of Donald Trump University,
Investing in Real Estate, 2006
- ▶ Graduate, Robert Allen Institute, Creating
Wealth in Real Estate, 2005
- ▶ Lifetime Member- Philippine Association
of Realtors Board (PAREB)
- ▶ Asian American Real Estate Association
(AAREA)
- ▶ International Consortium of Real Estate
Association (ICREA)
- ▶ International Real Estate Federation-USA
(FIABCI-USA)
- ▶ Multi- Million Dollar Producers Club
Past President- Las Vegas Phil-Am
Lions Club
- ▶ Zone Chairman- Lions Club International
Nevada Region 4C

SPECIALIZATION

- ✓ International Real Estate Marketing
Consultant & Investments
- ✓ Inbound & Outbound Real Estate
Investors-High Rise, New Homes,
Commercial Re-Sale Homes, Investment
Properties
- ✓ Short Sale & Foreclosures, REIT, 1031
Exchanges
- ✓ REO Transaction/Negotiation

ORGANIZATION

- ▶ Zone Chairman, Lions Club International, District 46,
2007-2008
- ▶ Past President Las Vegas Phil-Am Lions Club 2006-2007
- ▶ Past Director of Cebu Realtors Board (Cereb-Pareb)
- ▶ Member Philippines Association of Realtors Board
(PAREB)
- ▶ Member Greater Las Vegas Association of Realtors
(GLVAR)
- ▶ Past Director, Cebu Jaycees , Junior Chamber of the
Philippines
- ▶ Member Cebu Chamber of Commerce & Industry,
Cebu Chapter, Philippines
- ▶ Member Nevada Association of Realtors (NVAR)
- ▶ Member National Association of Realtors (NAR)
- ▶ Member Las Vegas Chamber of Commerce
- ▶ Member Asian American Real Estate Association
- ▶ Member Asian Chamber of Commerce
- ▶ Certified International Property Specialist (CIPS)
Designee
- ▶ Member International Consortium of Real Estate
Association (ICREA) and FIABCI
- ▶ Chamber of Real Estate Board Association (CREBA)
- ▶ Philippines Association of Real Estate Consultant
Service (PARCS)

PROFESSIONAL SERVICES

Land Acquisition and due diligence
Investment Properties
Joint Venture Agreement
Merger & Acquisition
Project Feasibility Studies
Land Development Analysis
Concept design and Planning
Sales and Marketing Consultancy
Construction & Development Consultancy
Property Management
Mortgage Consulting and Loan Approval
Title Transfer, Title Search & verification

Funding Approval
Appraisal
Relocation
Training and Education