



## CURRICULUM VITAE

# MARISSA SANCHEZ-INTING

## JOB EXPERIENCES

2003 - Present

### **Chief Executive Officer**

Land Asia Global Properties Network  
Cebu City, Philippines

2003 - Present

### **Vice-President – Finance**

Land Asia Global Properties Network  
Cebu City, Philippines

2001 – 2003

### **Finance Officer**

Visayas Cooperative Development Center  
Oppra, Cebu City, Philippines

1997 – 2000

### **Regional Accountant**

Visayas Cooperative Development Center  
Cebu City, Philippines

1995 – 1997

### **Bookkeeper**

Visayas Cooperative Development Center  
Cebu City, Philippines

1990 – 1995

### **Cashier**

Visayas Cooperative Development Center  
Cebu City, Philippines

1986 – 1990

### **Executive Secretary**

Visayas Cooperative Development Center  
Cebu City, Philippines

## TRAININGS

2017 November 11&12

### **PhilRES 2nd National Convention with the Theme:**

*Climate Change Adaptation:*

*Reinventing The Real Estate Industry*

Held at Waterfront Hotel Casino, Cebu City, Philippines.

## CHIEF EXECUTIVE OFFICER



Land Asia Realty & Development Corp  
Unit 4 Grnd Flr. Geson Bldg.,  
Jakosalem St. , Cebu City, Philippines



254 6073 / 253 739 / 254 4049



ceolandasia@gmail.com



www.landasia.ph

## EDUCATION

### **University of San Jose – Recoletos**

University of San Jose – Recoletos  
School Year: 1985

## AWARDS & ACHIEVEMENTS

### **Top Managing Director for the month of April – Camella Ormoc**

May 11, 2017 at Pongos Hotel,  
Ormoc City, Leyte

### **Top Managing Director for the Month of January – Camella Ormoc**

February 11, 2017 at Pongos Hotel,  
Ormoc City, Leyte

### **Top Sales Contribution for the month of January 2017 – Camella Butuan**

February 7, 2017 at Camella Clubhouse,  
Villa Kananga, Butuan City

**Top Managing Director for the Month of January – Camella Ormoc**

February 11, 2017 at Pongos Hotel, Ormoc City, Leyte

**Top Sales Contribution for the month of January 2017 – Camella Butuan**

February 7, 2017 at Camella Clubhouse, Villa Kananga, Butuan City

**Top Managing Director for the month of March 2017 – Camella Ormoc**

April 8, 2017 at Sals Bar and Restoran, Ormoc City, Leyte

**Certificate of Appreciation – Outstanding Sales Performance for the month of January 2017**

February 18, 2017 at REGATTA EAST VILLAGE, Ampayon, Butuan City, Agusan del Norte

**Certificate of Appreciation given by CEBU LIONS CLUB during 67th Charter Anniversary**

Grateful acknowledgement and recognition for untiring and valuable support to the various Club Activities and Services  
September 9, 2016

**RS ACHIEVER for the month of February 2016 – Camella Ormoc**

February 11, 2016 at BRB Resort, Bantigue, Ormoc City

**Top Managing Director for the month of February 2016 – Camella Ormoc**

March 11, 2016 at -Bantigue Beach Resort, Brgy. Bantigue, Ormoc City

**TOP MARKETING BROKER of Mactan Island Memorial Garden**

**Outstanding Sales Performance of Pristina North, Aboitiz Land**

**3rd Place Top Number Sales Realty of Maria Luisa Properties**

**TOP BROKER AWARD of Crown Asia**

**Most Outstanding Performance of Golden Haven Memorial Garden**

2017 October 24-27

**Chamber of Real Estate Builders Association (CREBA) National Convention**, held at SMX Convention Center, Davao City, Philippines.

2017 October 11-15

**Philippines Association of Real Estate Board (PAREB) 57th National Convention, with the Theme: "Transforming Challenges into Opportunities"**  
ROYCE HOTEL CASINO, Clark, Pampanga, Philippines

2017 September 28-29

**26th Visayas Area Business Conference, with the Theme: "Connecting Ideas, Connecting Economies"**  
Waterfront International Convention Center, Lahug, Cebu City, Philippines.

2017 September 12-20

**The 14th China-ASEAN Trade Mission, Nanning China & The 13th China –ASEAN Business & Investment Summit**  
Nanning International Convention Center, Nanning China.

2017 August 25-28

**Alliance of Real Estate National Association (ARENA) International Convention with the Theme: "Making Friends-Connecting Business"**  
Berjaya Times Square Hotel, Kuala Lumpur, Malaysia.

2016 25-29

**Alliance of Real Estate National Association (ARENA) 1st International Convention**  
Bangkok, Thailand.

2013 June 16-19

**Leadership Training Seminar, Sponsored by Lions Club International**  
Baguio City, Philippines

## ORGANIZATION

Member – International Realtors – National Association of Realtors - USA

Director, Cebu Realtors Board, Philippines Association of Realtors Board 2017-2018

Director, Cebu Realtors Board, Philippines Association of Realtors Board – 2011 –2013

Lifetime Member – Philippines of Association of Realtors Board

Director, Philippines Institute of Real Estate Services (PHILRES) 2016-201

1st Vice President - Cebu Lions Club 2017 – 2018

## OTHER AWARDS & ACHIEVEMENTS

### **Realtor of the Year – Business Achievement and Recognition Awards 2015**

-June 21, 2015 at Crystal Ballroom, Mandarin Plaza Hotel, Archbishop Reyes Ave., Cebu City, Philippines

### **Realtor of the Year 2014 - Business Achievement and Recognition Awards Council for Business Excellence**

June 14, 2014 at Tanzanite Hall, Sarrosa International Hotel & Residential Suites, Pres. Quirino St, Cebu City, Philippines

### **Leadership Award – given during the 21st Years of Land Asia Realty & Development Corp.,**

*“Celebrating 21 years of Success: Innovating and Leveaging in Real Estate Industry to be Globally Competitive”*

October 20, 2013 at JSU-PSU Mariners'Court

### **Top Managing Director/ Broker Category for the month of April 2013 – Camella Cebu**

May 8, 2013 at Golden Prince Hotel, Acacia St., Cebu City, Philippines

### **Certificate of Recognition – for giving support to the YES YOU CAN PROGRAM of**

**Primary Homes Inc. in partnership with Land Asia Global Properties Network**

February 10, 2012 at V. Rama Avenue, Cebu City, Philippines

### **3<sup>rd</sup> Top Broker for 2nd Quarter of 2012– Camella**

October 27, 2012 at Camella Cebu North Office, Cebu City, Philippines

### **Special Sales Award – Camella**

July 19, 2011 at Diamond Suites and Residences, Cebu City

### **4<sup>th</sup> Top Realty – 4<sup>th</sup> Quarter FY 2011-2012 given by Primary Homes Inc. Outstanding Broker 2010 for Kaiser Estates**

December 28, 2010 at Formo Lounge, Banila Town Center, Cebu City, Philippines

### **2nd Place Top Broker for 2011 – Allied Brokers Category Cebu South – Camella**

January 30, 2012 during Camella 2011 Annual Awards at Teatro Casino Filipino Cebu, Waterfront Hotel, Cebu City, Philippines

### **Top Network Broker Land Asia Realty & Development Corp. given by FILINVEST LAND**

as Top Sales Performer for One Oasis Cebu for the 2nd quarter of 2014 - September 25, 2014 at One Oasis Cebu, Cebu City, Philippines

### **Realtor of the Year 2013 – Business Achievement and Recognition Awards Council for Business Excellence**

August 24, 2013, Mandarin Plaza Hotel, Archbishop Reyes Avenue, Cebu City, Philippines

### **Certificate of Accreditation given by Robinson Land Corporation**

- as a member of the Premier Brokers Circle of Robinson Land Corporation's Network Distribution Department and accredited to market Robinsons Land Corporation Projects last April 15, 2013

### **Outstanding Realtor of the Year 2012 (Individual Category) – Business Achievement and Recognition Awards Council for Business Excellence**

September 30, 2012 at Emerald Grand Ballroom, Harold Hotel, Cebu City, Philippines

### **Top Broker for 3<sup>rd</sup> Quarter 2011 – Camella**

October 27, 2012 at Camella Cebu North Office, Cebu City, Philippines

### **Top Seller – Project Based – Camella**

July 19, 2011 at Diamond Suites and Residences, Cebu City

### **Top Contracted Sales Performer of the Year – Broker/Marketing Director Category for the year 2008 - given March 6, 2009 during The Camella 2008 Annual Awards at the Ballroom, Grand Convention Center, Cebu City, Philippines.**

### **Realtor of the Year 2011 – Business Achievement and Recognition Awards**

September 9, 2011 at Sinulog Grand Ballroom, Cebu City Sports Club, Cebu City, Philippines

### **CRYSTAL LOYALTY AWARD (5 Years of Service) Marketing Director D75/12 - given Asian Pacific Group of Companies, APEX ANNUAL ACHIEVEMENT AWARD 2007**

December 21, 2007 at Quezon City Sports Club, E. Rodriguez, Sr. Avenue, Quezon City, Philippines.